

THE SCHOOL BOARD OF CHARLOTTE COUNTY, FLORIDA  
 ABB ACH550 HVAC VARIABLE FREQUENCY DRIVES

DESCRIPTION			COMMERCIAL AIR MANAGEMENT	DEREK EMBODY & COMPANY	HUMMEL INDUSTRIAL SALES
VENDOR LEGEND			2	2	3
ITEM	HORSEPOWER	MODEL NO.			
1	1.5	ACH550-VD-03A3-4	\$1,350.00	\$1,447.00	\$1,447.00
2	2	ACH550-VD-04A1-4	\$1,425.00	\$1,528.00	\$1,559.50
3	3	ACH550-VD-06A9-4	\$1,525.00	\$1,638.00	\$1,671.50
4	5	ACH550-VD-08A8-4	\$1,650.00	\$1,753.00	\$1,789.00
5	7.5	ACH550-VD-012A-4	\$1,775.00	\$1,899.00	\$1,937.50
6	10	ACH550-VD-015A-4	\$1,950.00	\$2,096.00	\$2,139.00
7	15	ACH550-VD-023A-4	\$2,275.00	\$2,450.00	\$2,499.50
8	20	ACH550-VD-031A-4	\$2,700.00	\$2,889.00	\$2,948.00
9	25	ACH550-VD-038A-4	\$3,200.00	\$3,429.00	\$3,498.50
10	30	ACH550-VD-044A-4	\$3,600.00	\$3,850.00	\$3,929.50
11	40	ACH550-VD-059A-4	\$4,200.00	\$4,428.00	\$4,518.00
12	50	ACH550-VD-072A-4	\$5,200.00	\$5,542.00	\$5,655.00
13	60	ACH550-BD-072A-4	\$6,600.00	\$6,078.00	\$6,202.50
14	75	ACH550-BD-096A-4	\$7,300.00	\$7,852.00	\$8,012.00
15	100	ACH550-BD-124A-4	\$8,800.00	\$9,467.00	\$9,660.50
16	125	ACH550-BD-157A-4	\$10,500.00	\$11,313.00	\$11,543.00
17	150	ACH550-BD-180A-4	\$12,100.00	\$13,038.00	\$13,304.00
WARRANTY FROM DATE OF START-UP			3 YEARS	2 YEARS	2 YEARS
DELIVERY ARO			20 DAYS	21 DAYS	2-3 WEEKS
MINIMUM LEAD TIME FOR SCHEDULING START-UPS			3 DAYS	5 DAYS	2 WEEKS
DRUG FREE WORKPLACE CERTIFICATE			YES	YES	YES
PAYMENT TERMS			NET 30	NET 30	NET 30
ADDENDUM			N/A	N/A	N/A

The Director of Purchasing recommends Commercial Air Management who is the lowest bidder meeting specifications, terms, and conditions for line items 1-12; 14-17 totaling \$69,550.00 and Derek Embody & Company who is low bidder meeting specifications, terms, and conditions for item 13 for \$6,078.00.

  
 Carol Kehrer, Director of Purchasing

Vendor Location Legend:  
 1. Charlotte County  
 2. Regional (Hillsborough - Collier Counties)  
 3. State of Florida  
 4. Outside State of Florida in U.S. A.