

THE SCHOOL BOARD OF CHARLOTTE COUNTY, FLORIDA  
LBHS FITNESS CENTER EQUIPMENT

BID 10/11-817

OPENS JUNE 6, 2011 AT 2:00 PM

| Qty | Item#/Description        | PRO MAXIMA   | POWER LIFT   | GYM SOURCE  | FITREV       | LIFE FITNESS    |
|-----|--------------------------|--------------|--------------|-------------|--------------|-----------------|
|     | VENDOR LOCATION          | 4            | 4            | 2           | 2            | 4               |
| 6   | ITEM 1                   |              |              |             |              |                 |
|     | COMBO RACK               |              |              |             |              |                 |
|     | UNIT PRICE               | \$3,795.00   | \$6,542.00   | \$7,376.00  | \$2,687.00   | \$4,171.00      |
|     | EXTENDED PRICE           | \$22,770.00  | \$39,252.00  | \$44,256.00 | \$16,122.00  | \$25,026.00     |
|     | SHIPPING/INSTALL         | \$1,650.00   | \$4,320.00   | \$5,310.00  | \$6,081.00   | \$4,819.56      |
|     | TOTAL PRICE              | \$24,420.00  | \$43,572.00  | \$49,566.00 | \$22,203.00  | \$29,845.56     |
|     | MFG                      | PRO MAXIMA   | POWER LIFT   | TUFF STUFF  | LEGEND       | HAMMER STRENGTH |
|     | WARRANTY                 | LTD LIFETIME | LTD LIFETIME | 10 YR LTD   | LTD LIFETIME | 10 YR LTD       |
| 2   | ITEM 2                   |              |              |             |              |                 |
|     | LAT PULLDOWN             |              |              |             |              |                 |
|     | UNIT PRICE               | \$1,795.00   | \$2,549.00   | \$3,086.00  | \$2,445.00   | \$1,965.00      |
|     | EXTENDED PRICE           | \$3,590.00   | \$5,098.00   | \$6,172.00  | \$4,890.00   | \$3,930.00      |
|     | SHIPPING/INSTALL         | \$250.00     | \$560.00     | \$617.00    | \$616.00     | \$834.94        |
|     | TOTAL PRICE              | \$3,840.00   | \$5,658.00   | \$6,789.00  | \$5,506.00   | \$4,764.94      |
|     | MFG                      | PRO MAXIMA   | POWER LIFT   | CYBEX       | LEGEND       | LIFE FITNESS    |
|     | WARRANTY                 | LTD LIFETIME | LTD LIFETIME | 2YR P /1Y L | LTD LIFETIME | 10 YR LTD       |
| 2   | ITEM 3                   |              |              |             |              |                 |
|     | PRONE LEG CURL           |              |              |             |              |                 |
|     | UNIT PRICE               | \$1,795.00   | \$2,549.00   | \$3,273.00  | \$1,685.00   | \$2,279.00      |
|     | EXTENDED PRICE           | \$3,590.00   | \$5,098.00   | \$6,546.00  | \$3,370.00   | \$4,558.00      |
|     | SHIPPING/INSTALL         | \$250.00     | \$560.00     | \$654.00    | \$696.00     | \$834.94        |
|     | TOTAL PRICE              | \$3,840.00   | \$5,658.00   | \$7,200.00  | \$4,066.00   | \$5,392.94      |
|     | MFG                      | PRO MAXIMA   | POWER LIFT   | CYBEX       | LEGEND       | LIFE FITNESS    |
|     | WARRANTY                 | LTD LIFETIME | LTD LIFETIME | 2YR P /1Y L | LTD LIFETIME | 10 YR LTD       |
| 2   | ITEM 4                   |              |              |             |              |                 |
|     | LEG EXTENSION            |              |              |             |              |                 |
|     | UNIT PRICE               | \$1,795.00   | \$1,795.00   | \$3,386.00  | \$1,655.00   | \$2,530.00      |
|     | EXTENDED PRICE           | \$3,590.00   | \$3,590.00   | \$6,772.00  | \$3,310.00   | \$5,060.00      |
|     | SHIPPING/INSTALL         | \$250.00     | \$620.00     | \$677.00    | \$684.00     | \$834.94        |
|     | TOTAL PRICE              | \$3,840.00   | \$4,210.00   | \$7,449.00  | \$3,994.00   | \$5,894.94      |
|     | MFG                      | PRO MAXIMA   | POWER LIFT   | CYBEX       | LEGEND       | LIFE FITNESS    |
|     | WARRANTY                 | LTD LIFETIME | LTD LIFETIME | 2YR P /1Y L | LTD LIFETIME | 10 YR LTD       |
| 2   | ITEM 5                   |              |              |             |              |                 |
|     | ROTATING GLUTE HAM BENCH |              |              |             |              |                 |
|     | UNIT PRICE               | \$795.00     | \$1,359.00   | \$1,435.00  | \$500.00     | \$1,046.00      |
|     | EXTENDED PRICE           | \$1,590.00   | \$2,718.00   | \$2,870.00  | \$1,000.00   | \$2,092.00      |
|     | SHIPPING/INSTALL         | \$175.00     | \$300.00     | \$344.00    | \$264.00     | \$331.52        |
|     | TOTAL PRICE              | \$1,765.00   | \$3,018.00   | \$3,214.00  | \$1,264.00   | \$2,423.52      |
|     | MFG                      | PRO MAXIMA   | POWER LIFT   | TUFF STUFF  | LEGEND       | HAMMER STRENGTH |
|     | WARRANTY                 | LTD LIFETIME | LTD LIFETIME | 10 YR LTD   | LTD LIFETIME | 10 YR LTD       |

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|-----|------------------------------------|--------------|--------------|---------------|--------------|-----------------|
|     | VENDOR LOCATION                    | 4            | 4            | 2             | 2            | 4               |
| 1   | <b>ITEM 6</b>                      |              |              |               |              |                 |
|     | <b>STEEL URETHANE DUMBBELL SET</b> |              |              |               |              |                 |
|     | UNIT PRICE                         | \$632.50     | \$1,095.00   | \$2,685.00    | .99¢/LB      | \$2,400.00      |
|     | EXTENDED PRICE                     | \$632.50     | \$1,095.00   | \$2,685.00    | \$544.50     | \$2,400.00      |
|     | SHIPPING/INSTALL                   | \$285.00     | \$350.00     | \$402.00      | \$145.00     | \$273.00        |
|     | TOTAL PRICE                        | \$917.50     | \$1,445.00   | \$3,087.00    | \$689.50     | \$2,673.00      |
|     | MFG                                | PRO MAXIMA   | IGX          | GP INDUSTRIES | TROY USA     | TROY            |
|     | WARRANTY                           | 1 YR         | 1 YR         | 1 YR          | 1 YR         | 1 YR            |
| 1   | <b>ITEM 7</b>                      |              |              |               |              |                 |
|     | <b>DUMBBELL RACK</b>               |              |              |               |              |                 |
|     | UNIT PRICE                         | \$385.00     | \$934.00     | \$575.00      | \$370.00     | \$601.00        |
|     | EXTENDED PRICE                     | \$385.00     | \$934.00     | \$575.00      | \$370.00     | \$601.00        |
|     | SHIPPING/INSTALL                   | \$165.00     | \$100.00     | \$69.00       | \$121.00     | \$165.76        |
|     | TOTAL PRICE                        | \$550.00     | \$1,034.00   | \$644.00      | \$491.00     | \$766.76        |
|     | MFG                                | PRO MAXIMA   | POWER LIFT   | TUFF STUFF    | LEGEND       | HAMMER STRENGTH |
|     | WARRANTY                           | LTD LIFETIME | LTD LIFETIME | 10 YR LTD     | LTD LIFETIME | 10 YR LTD       |
| 1   | <b>ITEM 8</b>                      |              |              |               |              |                 |
|     | <b>URETHANE OLYMPIC WEIGHT SET</b> |              |              |               |              |                 |
|     | UNIT PRICE                         | \$4,071.00   | \$4,651.00   | \$2.08/LB     | .99¢/LB      | 4-72            |
|     | EXTENDED PRICE                     | \$4,071.00   | \$4,651.00   | \$7,377.00    | \$3,504.60   | \$5,712.00      |
|     | SHIPPING/INSTALL                   | \$425.00     | \$1,440.00   | \$1,106.00    | \$1,900.00   | \$1,064.00      |
|     | TOTAL PRICE                        | \$4,496.00   | \$6,091.00   | \$8,483.00    | \$5,404.60   | \$6,776.00      |
|     | MFG                                | PRO MAXIMA   | IGX          | GP INDUSTRIES | TROY USA     | TROY            |
|     | WARRANTY                           | 1 YR         | 1 YR         | 1 YR          | 1 YR         | 1 YR            |
| 12  | <b>ITEM 9</b>                      |              |              |               |              |                 |
|     | <b>OLYMPIC TRAINING BAR</b>        |              |              |               |              |                 |
|     | UNIT PRICE                         | \$175.00     | \$489.00     | \$195.00      | \$150.00     | \$155.00        |
|     | EXTENDED PRICE                     | \$2,100.00   | \$5,868.00   | \$2,340.00    | \$1,800.00   | \$1,860.00      |
|     | SHIPPING/INSTALL                   | \$195.00     | \$432.00     | \$234.00      | \$145.00     | \$226.80        |
|     | TOTAL PRICE                        | \$2,295.00   | \$6,300.00   | \$2,574.00    | \$1,945.00   | \$2,086.80      |
|     | MFG                                | PRO MAXIMA   | IRON GRIP    | HAMPTON       | TROY USA     | TROY            |
|     | WARRANTY                           | LTD LIFETIME | 5 YR         | 5 YR          | 5 YR LTD     | 5 YR LTD        |
| 2   | <b>ITEM 10</b>                     |              |              |               |              |                 |
|     | <b>VERTICAL BAR STORAGE STAND</b>  |              |              |               |              |                 |
|     | UNIT PRICE                         | \$95.00      | \$169.00     | \$195.00      | \$110.00     | STANDS INCL IN  |
|     | EXTENDED PRICE                     | \$190.00     | \$338.00     | \$390.00      | \$220.00     | COMBO RACK      |
|     | SHIPPING/INSTALL                   | \$65.00      | \$36.00      | \$39.00       | \$121.00     |                 |
|     | TOTAL PRICE                        | \$255.00     | \$374.00     | \$429.00      | \$341.00     |                 |
|     | MFG                                | PROMAXIMA    | POWER LIFT   | HAMPTON       | LEGEND       |                 |
|     | WARRANTY                           | LTD LIFETIME | LTD LIFETIME | LTD LIFETIME  | LTD LIFETIME |                 |

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|----------|----------------------------------|---------------|--------------|---------------|----------------|-----------------|
|          | VENDOR LOCATION                  | 4             | 4            | 2             | 2              | 4               |
| <b>2</b> | <b>ITEM 11</b>                   |               |              |               |                |                 |
|          | <b>ADJUSTABLE TRAINING BENCH</b> |               |              |               |                |                 |
|          | UNIT PRICE                       | \$250.00      | \$849.00     | \$640.00      | \$390.00       | \$723.00        |
|          | EXTENDED PRICE                   | \$500.00      | \$1,698.00   | \$1,280.00    | \$780.00       | \$1,446.00      |
|          | SHIPPING/INSTALL                 | \$175.00      | \$190.00     | \$153.00      | \$102.00       | \$273.38        |
|          | TOTAL PRICE                      | \$675.00      | \$1,888.00   | \$1,433.00    | \$882.00       | \$1,719.38      |
|          | MFG                              | PRO MAXIMA    | POWER LIFT   | TUFF STUFF    | LEGEND         | HAMMER STRENGTH |
|          | WARRANTY                         | LTD LIFETIME  | LTD LIFETIME | 10 YR LTD     | LTD LIFETIME   | 10 YR LTD       |
| <b>6</b> | <b>ITEM 12</b>                   |               |              |               |                |                 |
|          | <b>CYBEX 425A ARC TRAINER</b>    | "REMANUF"     |              |               | *VISION S70*   | *TOTAL BODY*    |
|          | UNIT PRICE                       | \$2,495.00    | NO BID       | \$3,746.00    | \$2,335.00     | \$2,709.00      |
|          | EXTENDED PRICE                   | \$14,970.00   |              | \$22,476.00   | \$14,010.00    | \$16,254.00     |
|          | SHIPPING/INSTALL                 | \$1,100.00    |              | \$1,384.00    | \$1,740.00     | \$2,185.02      |
|          | TOTAL PRICE                      | \$16,070.00   |              | \$23,860.00   | \$15,750.00    | \$18,439.02     |
|          | MFG                              | CYBEX         |              | CYBEX         | VISION         | LIFE FITNESS    |
|          | WARRANTY                         | "FACTORY" 3/1 |              | "FACTORY" 3/1 | LTD LIFETIME   | 7/1             |
| <b>6</b> | <b>ITEM 12 OPTION 1</b>          |               |              |               |                |                 |
|          | <b>CYBEX 750AT ARC TRAINER</b>   | *LANDICE*     |              |               |                |                 |
|          | UNIT PRICE                       | \$3,399.00    | NO BID       | \$4,476.00    | NO BID         | NO BID          |
|          | EXTENDED PRICE                   | \$20,394.00   |              | \$26,856.00   |                |                 |
|          | SHIPPING/INSTALL                 | \$1,100.00    |              | \$1,611.00    |                |                 |
|          | TOTAL PRICE                      | \$21,494.00   |              | \$28,467.00   |                |                 |
|          | MFG                              | PRO MAXIMA    |              | CYBEX         |                |                 |
|          | WARRANTY                         | 5 YR COMM     |              | "FACTORY" 3/1 |                |                 |
| <b>6</b> | <b>ITEM 13</b>                   |               |              |               |                |                 |
|          | <b>CYBEX 625T TREADMILL</b>      | *STEX 8025T*  |              |               | *VISION T9800* | *INTEGRITY*     |
|          | UNIT PRICE                       | \$3,799.00    | NO BID       | \$4,195.00    | \$3,070.00     | \$3,731.00      |
|          | EXTENDED PRICE                   | \$22,794.00   |              | \$25,170.00   | \$18,420.00    | \$22,386.00     |
|          | SHIPPING/INSTALL                 | \$495.00      |              | \$1,510.00    | \$1,740.00     | \$2,279.40      |
|          | TOTAL PRICE                      | \$23,289.00   |              | \$26,680.00   | \$20,160.00    | \$24,665.40     |
|          | MFG                              | PRO MAXIMA    |              | CYBEX         | VISION         | LIFE FITNESS    |
|          | WARRANTY                         | LTD LIFETIME  |              | "FACTORY" 3/1 | LTD LIFETIME   | 7/1             |
| <b>6</b> | <b>ITEM 13 OPTION 1</b>          |               |              |               |                |                 |
|          | <b>CYBEX 750T TREADMILL</b>      |               |              |               |                |                 |
|          | UNIT PRICE                       | NO BID        | NO BID       | \$5,070.00    | NO BID         | NO BID          |
|          | EXTENDED PRICE                   |               |              | \$30,420.00   |                |                 |
|          | SHIPPING/INSTALL                 |               |              | \$1,825.00    |                |                 |
|          | TOTAL PRICE                      |               |              | \$32,245.00   |                |                 |
|          | MFG                              |               |              | CYBEX         |                |                 |
|          | WARRANTY                         |               |              | "FACTORY" 3/1 |                |                 |

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|-----|-----------------------|-------------|-------------|--------------------|-------------|--------------|
|     | VENDOR LOCATION       | 4           | 4           | 2                  | 2           | 4            |
|     | <b>STRENGTH EQUIP</b> | \$46,893.50 | \$79,248.00 | \$90,868.00        | \$46,786.10 | \$62,343.84  |
|     | <b>CARDIO EQUIP</b>   | \$44,738*   | NO BID      | <b>\$60,712.00</b> | \$35,910*   | \$43,104.42* |
|     |                       |             |             |                    |             |              |

The Director of Purchasing recommends ProMaxima for Line Items 1-11 and GymSource for Line Items 12, 13 as they are the low responsive, responsible Bidders meeting the Districts specifications and Term and Conditions. GymSource is the authorized dealer in Florida for Cybex, which is the equipment currently in use at LBHS and was specified in this Bid. FitRev failed to meet Bid and safety specifications.



\_\_\_\_\_  
Gregory Herlean, Director of Purchasing

Vendor Location Legend:

1. Charlotte County
2. Regional (Hillsborough-Collier)
3. State of Florida
4. Outside State of Florida in USA

\*ALTERNATE ITEMS BID