

BD APP NOV 15 2011

LOCATION →		REDCELL TECHNOLOGIES						AMERICAN WORDATA							
		3						3							
Line Item	Quantity	Locations	Purchase Only (access point qty)	Purchase & Install (access point qty)	Number of Purchase Orders	Unit Price/access point	Extended Price	Locations	Purchase Only (access point qty)	Purchase & Install (access point qty)	Number of Purchase Orders	Unit Price/access point	Extended Price		
1	0	5	103	n/a	1	\$417*		5	103	n/a	1	\$547.31			
2	103	5	n/a	103	1	\$457*	\$46,350.00	5	n/a	103	1	\$561.31	\$57,814.93		
3	20	Up to 22	Up to 493	n/a	Multiple	\$417*	\$8,200.00	Up to 22	Up to 493	n/a	Multiple	\$547.31	\$10,946.20		
4	390	Up to 22	n/a	Up to 493	Multiple	\$457*	\$175,500.00	Up to 22	n/a	Up to 493	Multiple	\$561.31	\$218,910.90		
		License and Support Pricing (insert Bundled Price for one year)						License and Support Pricing (insert Bundled Price for one year)							
		Bundle of	License, Access Points	Support, Access Point License	License, Policy Enforcement Firewall	Support, Policy Enforcement Firewall License	Total Bundled Price	Bundle of	License, Access Points	Support, Access Point License	License, Policy Enforcement Firewall	Support, Policy Enforcement Firewall License	Total Bundled Price		
5	0	1	\$43.50	\$4.50	\$46.40	\$4.50	\$95.40	1	\$59.06	\$9.45	\$63.00	\$8.50	\$140.01		
6	2	2	\$87.00	\$9.00	\$87.00	\$9.00	\$185.00	2	\$118.12	\$18.90	\$118.12	\$18.90	\$274.04		
7	2	4	\$174.00	\$22.50	\$168.20	\$22.50	\$368.70	4	\$236.25	\$37.80	\$228.38	\$37.80	\$540.23		
8	0	8	\$348.00	\$45.00	\$319.00	\$40.50	\$720.00	8	\$472.50	\$80.32	\$433.12	\$70.88	\$1,056.82		
9	4	16	\$696.00	\$85.50	\$609.00	\$76.50	\$1,406.50	16	\$945.00	\$160.65	\$826.88	\$137.02	\$2,069.55		
10	14	32	\$1,322.40	\$166.50	\$1,160.00	\$144.00	\$2,680.90	32	\$1,795.50	\$302.40	\$1,575.00	\$264.60	\$3,937.50		
11	5	64	\$2,505.60	\$310.50	\$2,204.00	\$274.50	\$5,084.10	64	\$3,402.00	\$571.72	\$2,992.50	\$500.85	\$7,467.07		
							\$299,736.50								\$390,039.12

*Price is lowered to \$410, \$450 installed, if more than 206 or more APs are purchased prior to Jan 6 2012, plus rail mounting brackets will be included at no charge.

The Director of Purchasing recommends to the Board, RedCell Technologies as the low, responsive, responsible bidder meeting the District's specification and terms and conditions.



Gregory Herlean, Director of Purchasing

VENDOR LOCATION LEGEND:

1. Charlotte County
2. Regional(Hillsborough-Collier Counties)
3. State of Florida
4. Outside State of Florida in U.S. A.